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**Vertafore, Inc. Appoints S. Stuart Spector Vice President
And General Manager of Vertafore Benefits**

**Seasoned Executive Will Oversee New Unit Focused on
Delivering Software to Employee Benefits Agencies and Brokers**

Windsor, CT, January 18, 2005 — Vertafore, Inc. announced today that S. Stuart Spector has joined the company as vice president and general manager of Vertafore Benefits, a soon-to-be launched division that will provide software and automation services to employee benefits agencies and brokerage firms. In his new role, Spector will have responsibility for Vertafore Benefits' overall business strategy.

“Stuart brings a wealth of knowledge and extensive experience to our organization,” said Loren Parsons, executive vice president at Vertafore. “A large part of Stuart’s career has been devoted to developing and growing businesses that serve the employee benefits and health care industries. His background and proven track record make him the ideal choice for this position. We are delighted that he has joined our team.”

Spector has more than 20 years of experience in employee benefits administration and outsourcing. Prior to joining Vertafore, he was chief operating officer at Benelogic, LLC, a leading provider of benefits administration software. Earlier in his career, Spector held senior level sales and marketing positions with Group Benefit Services and Principal Health Care.

“I am truly excited about joining the Vertafore team,” said Spector. “Vertafore has done an outstanding job in becoming the leading application service provider in the insurance industry. I am confident that our new division will enjoy the same level of growth and success in the coming years.”

Spector has received several awards throughout his career including being named to the Top 40 Under 40 Emerging Business Leaders in Baltimore in 2003. Spector earned a B.A. degree in

marketing and management from the College of Notre Dame in Baltimore, MD and an MBA from the University of Maryland.

About Vertafore, Inc.

Vertafore is a leading provider of specialized software, services and information for the property and casualty insurance industry, delivering solutions to facilitate independent agent productivity and carrier/agent connectivity. Throughout its three-decade history, the Company has become the management system and information source to over 15,000 independent insurance agencies, 120,000 end-users, and 300 insurance carriers. The four principal operating entities within Vertafore are: AMS Services, which provides software and automation services to insurance agents, brokers, carriers, banks, managing general agencies and other distributors of insurance and financial services; SilverPlume, the insurance industry's leading aggregator of insurance reference content for risk analysis and underwriting support; AMS Rackley, the nation's preferred provider of web-based and desktop rating, point-of-sale and new business solutions for carriers, MGAs and independent insurance agents; and Allenbrook, which equips carriers with a policy administration system that eliminates processing redundancy among carriers' sales, rating, underwriting, accounting and claims professionals.